



Revision number: 1

Purchasing Agent: Debbie Gundersen  
Phone #:801-538-3150**Item: Wireless Network Management Software**

Vendor: 970050A NLE  
1276 South 1380 West  
Orem, Utah 84058

Internet Homepage: www.nle.com

General Contact: Chad Michie

Phone: 801-983-0088

Fax: 801-377-0078

Email: cmichie@nle.com

Reporting Type: Line-Item

Brand/trade name: Airwave/Airmagnet

Price: See Attached List

Terms: Net 30

Effective Dates: 06/27/2005 through 06/09/07

Days required for delivery: 7-10 days ARO

Price guarantee period: 1 Year

Freight:

Minimum Order: \$1.00

Minimum Shipment: F.O.B. Destination

Other Conditions:

Renewal Options: Potential renewals through 6/9/2010

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**Revision #1: Updated price list added.**

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It is the responsibility of the agency to ensure that non-contract items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a DO in Finet). Agencies will return to the vendor any invoice which reflects incorrect pricing.

This contract resulted from Bid DG5524

Remit to: NLE  
P.O. Box Q  
Provo, Utah 84603

This is a multiple award contract. Users must review all contracts in the relevant category for optimal pricing and service: see listing on last page. Document the award selection.

Authorization Required: DAS/ITS (Department of Administrative Services, Division of Information Technology Services) administers purchases from this contract. State agencies (Executive Branch) must first coordinate their purchases through DAS/ITS, (applies to equipment only, not accessories). State agencies may contact Doug Chandler at (801) 538-9546 or Floyd Ritter at (801) 538-3336 to coordinate their purchase.

Commodity Code(s):

**AirWave Retail Price List****ALL PRICES INCLUSIVE OF DISCOUNT***Effective July 1, 2006*

Product Version	AMP-25	AMP-50	AMP-100	AMP-200	AMP Professional Edition	RAPIDS "Soft Appliance"
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**Package Pricing**

<b>AirWave Wireless Management Suite</b>	Includes AMP-25, RAPIDS-25, and VRF-25 software	Includes AMP-50, RAPIDS-50, and VRF-50 software	Includes AMP-100, RAPIDS-100, and VRF-100 software	Includes AMP-200, RAPIDS-200, and VRF-200 software	Includes AMP-Pro, RAPIDS-Pro, and VRF-Pro software	N/A
Part Number	AMP-25-PKG	AMP-50-PKG	AMP-100-PKG	AMP-200-PKG	AMP-Pro-PKG	N/A
License Fee	\$5,276	\$7,916	\$12,536	\$17,596	\$32,556	N/A
State Support	\$1,140	\$1,492	\$2,372	\$3,252	\$5,852	N/A

**Individual Module Pricing**

<b>AirWave Management Platform</b>	AMP single-server license (up to 25 wireless APs)	AMP single-server license (up to 50 wireless APs)	AMP single-server license (up to 100 wireless APs)	AMP single-server license (up to 200 wireless APs)	AMP single-server license (2 CPU maximum)	N/A
Part Number	AMP-25	AMP-50	AMP-100	AMP-200	AMP-Pro	N/A
License Fee	\$3,076	\$4,836	\$7,476	\$10,996	\$17,596	N/A
Support	\$700	\$946	\$1,404	\$1,976	\$3,164	N/A
<b>RAPIDS rogue AP detection module</b>	RAPIDS single-server license (max. of 5 switches or routers). Includes 1 AirWave Management Client (AMC) license	RAPIDS single-server license (max. of 10 switches or routers). Includes 2 AirWave Management Client (AMC) licenses.	RAPIDS single-server license (unlimited switches or routers). Includes 5 AirWave Management Client (AMC) licenses	RAPIDS single-server license (unlimited switches or routers). Includes 10 AirWave Management Client (AMC) licenses	RAPIDS single-server license (unlimited switches or routers). Includes 25 AirWave Management Client (AMC) licenses	RAPIDS single-server license (2 CPU maximum). Includes 25 AMC licenses.
Part Number	RAPIDS-25	RAPIDS-50	RAPIDS-100	RAPIDS-200	RAPIDS-Pro	RAPIDS-App
License Fee	\$1,404	\$2,196	\$3,736	\$5,276	\$8,796	\$11,220
Support	\$308	\$418	\$700	\$964	\$1,580	\$2,020
<b>VisualRF Software Bundle</b>	VisualRF module (plus 1 copy of AWSP and the AWSP-AMP integration module)	VisualRF module (plus 1 copy of AWSP and the AWSP-AMP integration module)	VisualRF module (plus 1 copy of AWSP and the AWSP-AMP integration module)	VisualRF module (plus 1 copy of AWSP and the AWSP-AMP integration module)	VisualRF module (plus 1 copy of AWSP and the AWSP-AMP integration module)	VisualRF modules (uses input from AMC to locate rogue APs in physical space)
Part Number	VRF-25	VRF-50	VRF-100	VRF-200	VRF-Pro	RAPIDS-VRF
License Fee	\$1,404	\$2,196	\$3,736	\$5,276	\$8,796	\$5,276
Support	\$308	\$418	\$700	\$964	\$1,580	\$964

**Additional Product Options**

<b>AirWave Master Console</b> (Mgmt. of multiple AMP servers)	
Part Number	AMP-Master
License Fee	<b>\$13,196</b>
Support	\$2,372
<b>Failover Server</b> - 'Hot stand-by' server not in active use.	
Part Number	AMP-Failover
License Fee	<b>\$8,796</b>
Support	\$1,580
<b>AirWave Wireless Site Plan</b> - Additional AWSP license	
Part Number	AWSP
License Fee	<b>\$876</b>
Support	\$172
<b>Professional Services (Installation &amp; Training)</b>	
Part Number	Prof-Service
Fee (per man-day)	<b>\$1,320</b>

**Finet Commodity Codes:**

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20928000000: Communications: Networking, Linking, etc.  
20927000000: Communications: Networking, Linking, etc.

**Revision History:**

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